

Table 1. Estimated Sales and Inventories of U.S. Merchant Wholesalers: 2002 through 2007

[Sales and inventory estimates are shown in millions of dollars and are based on data from the Annual Wholesale Trade Survey. All estimates have been adjusted using the results of the 2002 Economic Census.]

2002 NAICS CODE	Data Item	Kind of Business	2002 ¹	2003 ¹	2004 ¹	2005 ¹	2006 ¹	2007
42	Sales	U.S. Merchant Wholesalers	4,151,597	4,345,336	4,799,679	5,164,302	5,526,221	5,782,065
423	Sales	Durable goods	2,171,268	2,217,701	2,488,629	2,635,111	2,838,727	2,880,374
4231	Sales	Motor Vehicle and Motor Vehicle Parts and Supplies	598,718	606,754	646,961	655,402	696,623	677,863
4232	Sales	Furniture and Home Furnishings	71,428	71,894	76,290	79,672	84,733	83,067
4233	Sales	Lumber & Other Construction Materials	115,507	127,683	153,323	168,393	173,390	155,905
4234	Sales	Professional and Commercial Equipment and Supplies	406,447	421,660	454,888	481,510	513,660	524,856
42343	Sales	Computer and Computer Peripheral Equipment and Software	232,521	239,345	257,018	273,794	276,625	280,072
4235	Sales	Metals and Minerals, ex. Petroleum	117,455	118,967	167,376	189,017	214,753	218,899
4236	Sales	Electrical Goods	322,376	321,530	357,976	372,928	404,192	432,380
4237	Sales	Hardware, and Plumbing and Heating Equipment and Supplies	84,579	85,497	93,167	100,569	109,045	106,682
4238	Sales	Machinery, Equipment, and Supplies	297,936	304,043	343,641	380,797	413,546	427,011
4239	Sales	Miscellaneous Durable Goods	156,822	159,673	195,007	206,823	228,785	253,711
424	Sales	Nondurable goods	1,980,329	2,127,635	2,311,050	2,529,191	2,687,494	2,901,691
4241	Sales	Paper and Paper Products	114,411	116,230	127,191	135,878	139,663	140,578
4242	Sales	Drugs and Druggists' Sundries	386,858	426,650	464,161	506,120	517,876	514,134
4243	Sales	Apparel, Piece Goods, and Notions	118,346	116,022	120,731	126,080	130,803	132,911
4244	Sales	Groceries and Related Products	511,438	541,809	552,146	574,098	601,337	659,592
4245	Sales	Farm Product Raw Materials	103,403	115,129	122,997	118,555	130,801	171,962
4246	Sales	Chemicals and Allied Products	115,554	120,552	132,922	147,438	149,728	156,179
4247	Sales	Petroleum and Petroleum Products	321,246	378,612	449,830	559,485	642,787	728,129
4248	Sales	Beer, Wine, and Distilled Alcoholic Beverages	87,559	90,738	95,213	102,050	107,515	113,118
4249	Sales	Miscellaneous Nondurable Goods	221,514	221,893	245,859	259,487	266,984	285,088
42	Inventories	U.S. Merchant Wholesalers	367,498	381,572	418,191	450,648	484,259	511,867
423	Inventories	Durable goods	215,083	223,454	253,064	273,598	294,490	300,552
4231	Inventories	Motor Vehicle and Motor Vehicle Parts and Supplies	37,022	43,355	45,892	50,322	50,624	52,054
4232	Inventories	Furniture and Home Furnishings	7,074	7,376	7,742	8,212	8,777	8,830
4233	Inventories	Lumber & Other Construction Materials	10,414	12,105	15,397	16,821	17,292	16,760
4234	Inventories	Professional and Commercial Equipment and Supplies	31,671	32,265	35,005	36,541	40,205	41,449
42343	Inventories	Computer and Computer Peripheral Equipment and Software	11,417	11,965	12,698	12,723	13,190	13,323
4235	Inventories	Metals and Minerals, ex. Petroleum	14,793	14,871	22,611	23,723	29,519	28,605
4236	Inventories	Electrical Goods	28,779	27,821	30,258	32,829	36,225	37,923
4237	Inventories	Hardware, and Plumbing and Heating Equipment and Supplies	12,244	12,245	13,532	14,504	15,813	15,973
4238	Inventories	Machinery, Equipment, and Supplies	53,882	52,564	59,171	65,487	70,846	73,745
4239	Inventories	Miscellaneous Durable Goods	19,204	20,852	23,456	25,159	25,189	25,213
424	Inventories	Nondurable goods	152,415	158,118	165,127	177,050	189,769	211,315
4241	Inventories	Paper and Paper Products	6,789	6,801	7,712	8,405	8,962	9,234
4242	Inventories	Drugs and Druggists' Sundries	45,838	47,071	48,030	46,698	48,231	47,491
4243	Inventories	Apparel, Piece Goods, and Notions	15,489	14,888	15,120	16,151	17,459	17,684
4244	Inventories	Groceries and Related Products	24,096	26,551	27,660	30,140	32,665	35,563
4245	Inventories	Farm Product Raw Materials	12,263	15,179	11,975	13,903	18,934	28,008
4246	Inventories	Chemicals and Allied Products	10,572	10,552	11,254	12,315	12,647	13,772
4247	Inventories	Petroleum and Petroleum Products	10,716	10,663	14,195	18,145	19,535	24,604
4248	Inventories	Beer, Wine, and Distilled Alcoholic Beverages	7,196	7,433	7,900	8,452	9,154	10,066
4249	Inventories	Miscellaneous Nondurable Goods	19,456	18,980	21,281	22,841	22,182	24,893

Notes:

The 2002 revision of NAICS redefined merchant wholesale to include manufacturers' sales branches and offices. Prior to the revision, manufacturers' sales branches and offices were not included in data for merchant wholesalers.

Estimates have not been adjusted for price changes. Table 1A provides estimated measures of sampling variability. Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at http://www.census.gov/wholesale/www/how_surveys_are_collected/index.html.

Footnotes:

¹ Revised data.